



**SBA Celebrates Women's History Month**

By SBA Press Office

Every day, women entrepreneurs are driving our economy forward. According to the most recent United States Census Bureau's Annual Business Survey, women-owned businesses generate \$2.1 trillion in annual receipts. While such contributions are deserving of high praise, it's also worth acknowledging that women-owned firms only make up twenty-two percent of all employer firms.

March is Women's History Month. The United States Small Business Administration (SBA) is proud to observe the occasion by offering resources that make it easier for women entrepreneurs to access the marketplace—and maintain success once they get there.

**Women's Business Centers (WBCs)**  
 Women entrepreneurs face unique challenges when starting and growing a business, and WBCs are there to help navigate those challenges. Business counseling and training are available at more than one hundred thirty WBCs across

the United States. Finding one near you is as easy as searching by your zip code.

**SBA's Resource Partner Network**  
 In addition to WBCs, the SBA also partners with other organizations around the country to provide a multitude of tailored services. SCORE connects entrepreneurs with experienced mentors, and Small Business Development Centers (SBDC) offer no- or low-cost counseling and training. At Veterans Business Outreach Centers, veterans, service members, and military spouses interested in starting or growing a small business benefit from workshops, transition assistance programs, and more. Community Navigators were created to help reduce barriers that underrepresented and underserved entrepreneurs often face and offer business training, counseling, funding, and more.

**Funding Programs**  
 Access to credit and capital is vital for small business owners of any background. The SBA streamlines financing opportunities for individuals who may not qualify for traditional funding



CELEBRATING  
**WOMEN'S HISTORY MONTH**

options by reducing lender risk through its loan programs. Use the Lender Match tool to search for potential lenders in your area. With loan counts increasing by seventy percent for women entrepreneurs since 2020, there's never been a

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 [Click to read more](#)

**Sub-Bid Requests**

**Turner Project Information Session for GSA Silvio Mollo Modernization**

Turner Construction Company is hosting a project information session about the GSA Silvio Mollo Modernization project. Please join us to learn about the project, bidding opportunities and how to become prequalified with Turner. Meet our preconstruction and operations team to learn more!

**WHERE:** 15 Beekman Street  
 3rd Floor - Bianco Room  
 New York, NY 10038

**WHEN:** March 11, 2024  
 10:00 am - 12:00 pm EST

**Agenda:**  
 10 - 10:30 am - Registration  
 10:30 - 11 am - Presentation  
 11am - 12pm - Q&A, Networking

Scan QR Code & Register to confirm your spot!

Co-sponsored by: **PACE UNIVERSITY** **AMERICA'S SBDC**

For more information about this event, email [gsasilviomollo@tcco.com](mailto:gsasilviomollo@tcco.com)

**George Harms Construction** is seeking DBE vendors, suppliers, subcontractors

[Click for details](#)

**American Bridge**

American Bridge Company is seeking DBE subcontractors, suppliers

[Click for details](#)

**SMALL BUSINESS EXCHANGE NORTHEAST**

**SBE OUTREACH SERVICES**

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than three decades, we have served small businesses, prime contractors, and agencies—with proven results.

**Advertisements**  
 Placed in various Small Business Exchange Northeast digital publications each month, and at [www.sbenortheast.com](http://www.sbenortheast.com)

**Fax, Email, and Postal Solicitations**  
 Targeted mailings sent to businesses chosen according to your criteria

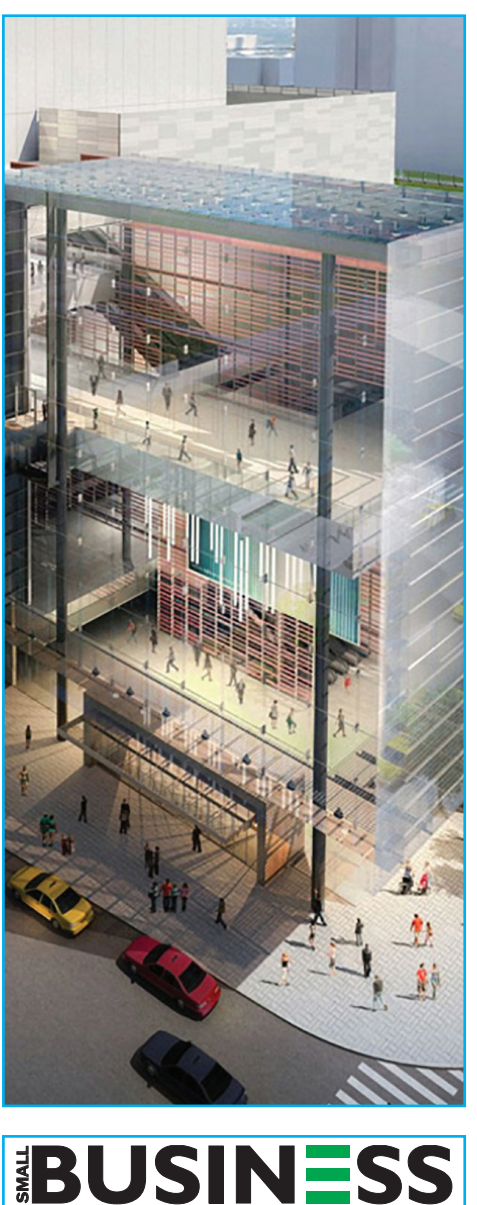
**Live Call Center Follow-Up**  
 Telephone follow-up calls using a script of five questions that you define

**Computer Generated Reports**  
 Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

**Special Services**  
 Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

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**SKANSKA**

SKANSKA USA CIVIL

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS**

**Design-Build Services for LIRR West Side Yard Flood Mitigation Measures MTA Construction and Development Contract No. 6401**  
 Bid Date: April 15, 2024

**Description of project:**  
 Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications.

This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will be accomplished via a combination of permanent flood walls and deployable flood barriers.

**Many bidding opportunities are available:** deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, site utilities.

If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: [Aislinn.Speranza@skanska.com](mailto:Aislinn.Speranza@skanska.com) • EOE/M/F/Vet/Disabled

**J.F. Shea Construction, Inc.**  
*Caring since 1881*

**J. F. SHEA CONSTRUCTION, INC.**  
**BIDDING OPPORTUNITY**

**Gateway Development Commission (GDC), with the following certifying authority: UCP of New York and New Jersey**

**Inviting qualified contractors, specifically firms within New Jersey and New York State, to contact J. F. Shea Construction, Inc. (prime contractor listed below) regarding subcontracting services and material supply opportunities in connection with Palisades Tunnel Project in North Bergen and Hoboken, New Jersey GDC Contract**  
 Bid Date: April 25, 2024

Opportunities to participate exist in the following specific areas of soil/rock excavation, hauling, excavation support systems, deep foundation system (slurry walls or secant piles, soldier beams), dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and monitoring services, materials testing, demolition and site preparation, tree removal, aggregates and fill, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, cured in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabilization, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/services, temporary electricians, waterproofing, service utilities, grouting, electrical/I&C, river bank stabilization, drilled shaft, pest control, IT services, waste disposal, cleaning services, and security.

Any business seeking to participate as a DBE in the contract that is not currently certified as set forth above is encouraged to contact the Unified Certification Programs (UCPs), New York UCP—<https://nysucp.newyorkcontracts.com> and New Jersey UCP—<https://njucp.dbesystem.com> to obtain current certification.

J. F. Shea Construction, Inc., has an FTP site where you can view all plans, specifications, and addendums for your convenience. Please contact Aimee Remo at (909) 594-0990, [aimee.remo@jfshea.com](mailto:aimee.remo@jfshea.com), to receive instructions on accessing the FTP site.

**J. F. Shea Construction, Inc.**  
 667 Brea Canyon Road, Suite 22  
 Walnut, CA 91789  
 Phone: 909-594-0990 Fax: 909-869-0827

Send Inquiries/Certifications to Aimee Remo: [aimee.remo@jfshea.com](mailto:aimee.remo@jfshea.com)

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**BIDDING OPPORTUNITY**

**City of Valhalla, New York, with the following certifying authority: SBA, DOT, New York State, New Jersey, Connecticut**

**Inviting qualified contractors, specifically firms within New York State, to contact J. F. Shea Construction, Inc. (prime contractor listed below) regarding subcontracting services and material supply opportunities in connection with Tunnel and Shafts Project in the City of Valhalla, New York NYC DEP Contract No. KENS-EAST-1**  
 Bid Date: June 27, 2024

Opportunities to participate exist in the following specific areas of soil/rock excavation, hauling, excavation support systems, deep foundation system (slurry walls or secant piles, soldier beams), dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and monitoring services, materials testing, demolition and site preparation, tree removal, aggregates and fill, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, cured in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabilization, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/services, temporary electricians, waterproofing, service utilities, grouting, electrical/I&C, river bank stabilization, drilled shaft, pest control, IT services, waste disposal, cleaning services, and security.

Any business seeking to participate as a DBE in the contract that is not currently certified as set forth above is encouraged to contact the certifying authority for SBA, New York State, State DOT, New Jersey, or Connecticut to obtain current certification.

NYC DEP has an FTP site where you can view all plans, specifications, and addendums for your convenience. Please contact Aimee Remo at (909) 594-0990, [aimee.remo@jfshea.com](mailto:aimee.remo@jfshea.com), to receive instructions on accessing the FTP site.

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**SMALL BUSINESS EXCHANGE NORTHEAST**

**PUBLIC LEGAL NOTICES**

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

**Advertisements**  
 Placed in various Small Business Exchange Northeast digital publications each month, and at [www.sbenortheast.com](http://www.sbenortheast.com)

**Special Follow-Up Services**  
 Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

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**Small Business Exchange Northeast DEI**

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated and Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at [vvv@sbeinc.com](mailto:vvv@sbeinc.com)

**SMALL BUSINESS EXCHANGE NORTHEAST**

Serving CT, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

**Advertise in our digital EXTRA**

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms

**NORTHEAST EVENTS FOR YOUR BUSINESS 2024**

**8(a) Orientation and SAM Registration Webinar**  
 Wednesday, March 20, 2024, 10:30 am–11:30 am  
 Online  
**Main Sponsor(s): US Small Business Administration**  
 Contact: [SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov](mailto:SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov)  
**Fee: Free; registration required**  
 Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, visit <https://www.eventbrite.com/e/8a-orientation-sam-registration-tickets-518989961947>

**Federal Contracting: Woman-Owned Small Business (WOSB) Program Webinar**  
 Thursday, March 21, 2024, 10:00 am–11:00 am  
 Online  
**Main Sponsor(s): US Small Business Administration**  
 Contact: <https://www.eventbrite.com/e/welcome-to-wosb-webinar-tickets-482397041537>  
**Fee: Free; registration required**  
 Welcome to the WOSB webinar series! Are

you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions will include an overview of the self-certification process, as well as a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register for this free webinar at <https://www.eventbrite.com/e/welcome-to-wosb-webinar-tickets-482397041537>

**Selling to the Federal Government Webinar**  
 Thursday, March 28, 2024, 1:00 pm–4:00 pm  
 Online  
**Main Sponsor(s): US Small Business Administration**  
 Contact: [George Tapia, 610-832-3086, george.tapia@sba.gov](mailto:George Tapia, 610-832-3086, george.tapia@sba.gov)  
**Fee: Free; registration required**  
 Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning.